# Don't Know? Don't Drink.

Creatively communicating with women who may be pregnant



## Wider context

#### NZ Cross Agency FASD Action Plan

- Prevention
  - Culture change
  - Resources
  - Public health education campaign
    - Labelling
    - Schools
- Early identification
- Support
- Evidence

www.health.govt.nz/our-work/diseases-and-conditions/fetal-alcohol-spectrum-disorder/fetal-alcohol-spectrum-disorder-fasd-action-plan-activities



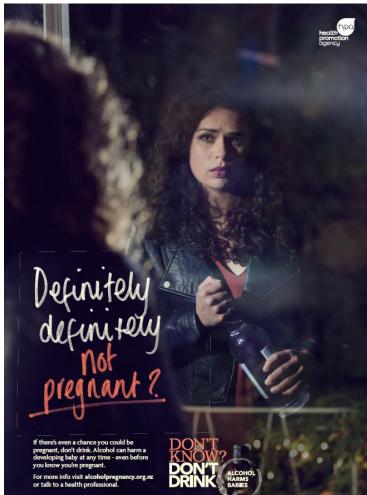
#### **Don't know? Don't drink.** Why focus on pre-pregnancy confirmation?

- High rates of unplanned pregnancies
- High rates of hazardous drinking
- Widely held beliefs/myths and conflicting info from trusted sources
- Environments do not encourage abstinence





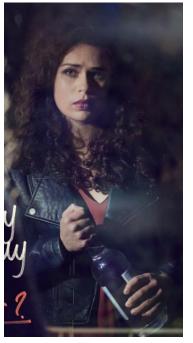
#### Don't know? Don't drink. Phase one

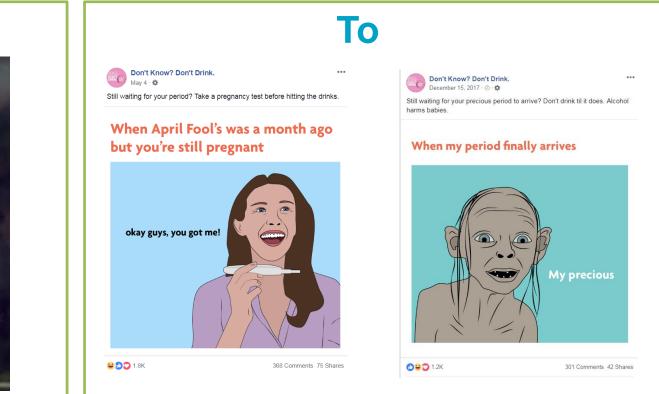




#### **Don't know? Don't drink.** Campaign evolution

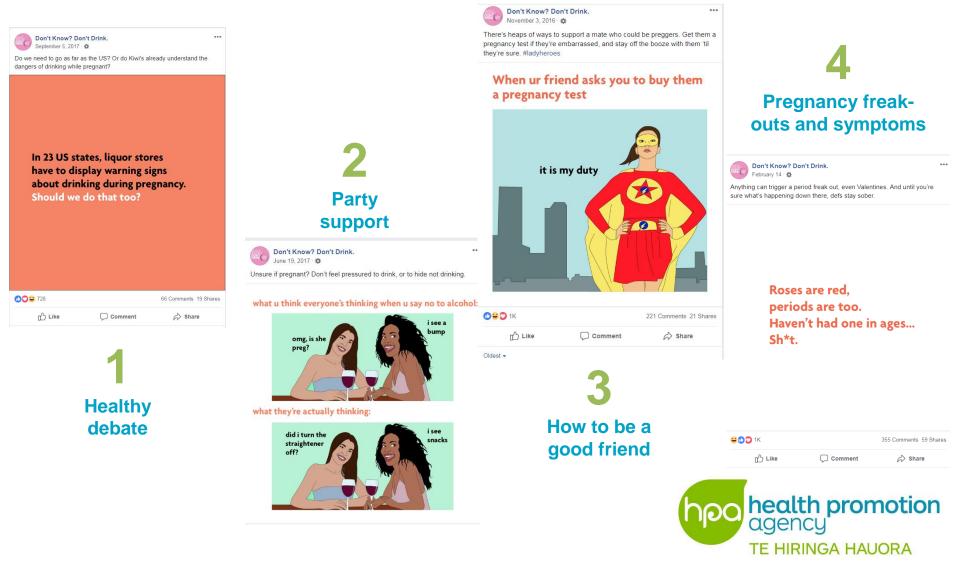
#### From







#### **Don't know? Don't drink.** Campaign evolution – content pillars



#### **Don't know? Don't Drink.** Thinking about Phase Two

- Challenge to get 'cut through' on pregnancy issue with young audience
- Reflect on successes of current Facebook campaign
- Stakeholder feedback
- Need to avoid stigma and be nonjudgemental



### **Pre-Testie Bestie** Development of Phase Two



- Continue targeting same audience
- Consumer discovery research
- Concept testing
- Stakeholder feedback
- Audience testing



## **Pre-Testie Bestie**

- Voiced in young women's own words
- 21 dry days concept. Mini-mini series
- 🔟 YouTube 📑 Influencers
- Outdoor advertising
- Community localisation
- PreTestieBestie.com





## **Pre-Testie Bestie** Video content

All videos available on

<u>www.youtube.com/playlist?list=PLyerdg</u> 9yHkuOx9h8TM4GybXIC4OMXgKCr



## **Pre-Testie Bestie Social Media sites**

www.instagram.com/pretestiebestie/

 www.facebook.com/dontknowdontdri nk/



## **Six Second Teaser**





170,070 views 821 Comments 863 Reactions 167 Shares

#### % VIEWS FROM TOTAL AUD\*: 46.1%

\*Total audience size n=368,514. Source: 2013 NZ Census females aged 18-30

	Mereama Himiona Imma sing this to you one day bud hahah Kalani Roimata Imao
	Like · Reply · Message · 1w · Edited
	🚱 Kalani Roimata Omg hahahahhaaha
	Like · Reply · Message · 1w
	Mereama Himiona Number 1 supporter right here hahahahah
	Like · Reply · Message · 1w
	Ash Ewings Mags I feel like this would be us two in that situation ☺ ☺ ☺
	Like · Reply · Message · 4d
	🍈 Mags Orr Amazing! And definitely us hahaha 😝 1
6	Like · Reply · Message · 4d
P	Emma Chalklen Heidi Payton Tayte Munokoa Stevenson-Wright my new fav jingle
	Like · Reply · Message · 1w ⊖ 2
N	Jayde Squires Jess Henwood will you sing to me
	Like · Reply · Message · 1w
	Jess Henwood Definitely lol 👝 1
	Like · Reply · Message · 1w
4	Stevie-Lee Gardiner Omg 😂 Violet Bristow Ngarika Harris in like 5-10 years we gonna sing this song
	Like · Reply · Message · 1w
	Violet Bristow I love this song 💙
	Like · Reply · Message · 1w



## **Stick of Destiny**



101,449 views358 comments● 2.6K



37,469 views185 Comments454 Reactions52 Shares



6

TOTAL VIEWS: 138,918

% VIEWS FROM TOTAL AUD\*: 37.6%

\*Total audience size n=368,514. Source: 2013 NZ Census females aged 18-30

	Luana Karina Bruna Rebelo I see this being us if we weren't smart with our contraception ⊜ ⊜
	Like · Reply · Message · 1w
B	Chelley Evans Taylor Brunning u ma pre testie bestieee
	Like · Reply · Message · 1w
	Katie Weineck Megan Davies 😂 😂 we never knew 😂 😂 Sorry I wasn't there to be the pre- testie bestie that night 😂 😂
	Like · Reply · Message · 1w
	🍘 Megan Davies 😂 😂 😂 🎔 🎔
	Like · Reply · Message · 1w
	Brookelle Quinn Bella Ruddlesden pre test besties for life 😂
	Like · Reply · Message · 1w
	Bella Ruddlesden Hahahah hell yes
	Like · Reply · Message · 1w
	indianamisamanu @jojohermans no beersies for u sis
	skyepiexox @isabelle_tata.x this is what guidence was talking about last night 😂 😂 😂



## **Maybe Baby Lady**



86,600 views 358 comments 2.6K

81,000 views

705 Reactions

81 Shares



Casandra Jade Meredith Kayla Mihaere this would be us Like Reply 7w Alesha Robinson Frayja Elliott another Like Reply 7w Maddie McDowell Brynne Hey omg Like Reply 7w Erika Deans Mecini Fowler both of us hahahahahahahahahaha Like Reply 7w Bex Butler Harmony Vekony apparently I have handled some situations incorrectly in the past. I will endeavour to do better in the future xx Like Reply 7w

**TOTAL VIEWS: 167,600** 

% VIEWS FROM TOTAL AUD\*: 45.5%

\*Total audience size n=368,514. Source: 2013 NZ Census females aged 18-30

be ya maybe baby lady!! \_isabellalam @laceripene remember when you made me pee on a stick 🚇 C 8888

C

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lisa\_veint @\_hairbysymone\_ this is

what I was talking about Haha wtf

mieka\_mania @donna\_shae hahaha I'll



## Where to from here?

- Season two of Pre-Testie Bestie?
- Focus on different supporters?
- FASD, unplanned pregnancies and contraception?

